



## **1099 Sales Representative: Advanced Wound Care**

Acera Surgical is a bioscience company commercializing a portfolio of implantable nanomedical scaffolds for regenerative medical applications. Acera's products exhibit a structure similar to native extracellular matrix (ECM) and thus support rapid and effective healing. We are looking for 1099 Sales Representatives who are eager to sell a revolutionary product that is unlike anything currently in the wound care market. If clinical outcomes, ease of use and reimbursement are important to your business, then visit us at [www.acera-surgical.com](http://www.acera-surgical.com) to learn more about our company, technology and products.

### **Position Overview:**

We are looking for experienced sales reps with business established in the following markets: Wound Care, Orthopedic, and Burn Units. These 1099 contracted sales representatives will cover federal and commercial facilities while promoting Restrata® Wound Matrix, an implantable nanomedical scaffold. Call points include existing relationships (clinicians and procurement professionals) within federal accounts, as well as clinicians working within other inpatient settings.

### **Responsibilities:**

Introduce the Restrata® Wound Matrix to existing wound care, orthopedic and burn clinicians and drive product adoption

- Serve as professional representative of the company to clinicians and procurement professionals
- Formulate a target list for product introductions, focusing initially on federal accounts and inpatient accounts.
- Conduct demonstrations and sales presentations to introduce the product, complete necessary patient trials, close sales and encourage appropriate clinical use.
- Comply with company policies, including completing all required reporting/paperwork (e.g., Open Payments).

### **Critical Requirements:**

- Advanced wound care sales experience required: 5+ years
- Demonstrate high standard of work ethics and professionalism
- Entrepreneurial energy, focus and compatibility

### **Job Location:**

- Territories available across the US

### **Pay**

- Commission
- Milestone based payments during product trials may be offered

**Please submit your resume to [information@acera-surgical.com](mailto:information@acera-surgical.com)**