



1099 Sales Representative: Neurosurgery

Acera Surgical is a bioscience company commercializing a portfolio of implantable nanomedical scaffolds for regenerative medical applications. Acera's products exhibit a structure similar to native extracellular matrix (ECM) and thus support rapid and effective healing. We are looking for 1099 Sales Representatives who are eager to sell a product that is unlike anything currently in the dural repair market. Visit us at www.acera-surgical.com to learn more about our company, technology and products.

Position Overview:

We are looking for experienced sales reps with business established in the neurosurgical markets. These 1099 contracted sales representatives will promote Cerafix® Dura Substitute, an implantable nanomedical scaffold. Call points include existing relationships in neurosurgical clinics.

Responsibilities:

Introduce the Cerafix® Dura Substitute to existing neurosurgical surgeons and drive product adoption

- Serve as professional representative of the company to surgeons and procurement professionals
- Formulate a target list for product introductions
- Conduct demonstrations and sales presentations to introduce the product, complete necessary patient trials, close sales and encourage appropriate clinical use.
- Comply with company policies, including completing all required reporting/paperwork (e.g., Open Payments).

Critical Requirements:

- Neurosurgical sales experience required: 5+ years
- Demonstrate high standard of work ethics and professionalism
- Entrepreneurial energy, focus and compatibility

Job Location:

- Territories available across the US

Pay

- Commission

Please submit your resume to information@acera-surgical.com